

Table: 18.20

Product: BRISTLE FIBRE

Value in Thousands of US Dollars

|    | Market                           | 2011            |               | 2012            |               | 2013            |               | 2014            |               | 2015            |               | % Avg. Growth |
|----|----------------------------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|---------------|
|    |                                  | Value           | % Share       | Value           | % Share       | Value           | % Share       | Value           | % Share       | Value           | % Share       |               |
| 01 | China                            | 946.50          | 29.07         | 746.20          | 33.21         | 1,382.93        | 45.44         | 2,851.98        | 59.63         | 2,077.43        | 53.56         | 29.13         |
| 02 | Germany                          | 741.81          | 22.79         | 426.50          | 18.98         | 561.88          | 18.46         | 332.36          | 6.95          | 224.70          | 5.79          | -26.38        |
| 03 | Oman                             | --              | --            | --              | --            | --              | --            | 10.99           | 0.23          | 183.34          | 4.73          | --            |
| 04 | Taiwan, Province of China        | 0.96            | 0.03          | --              | --            | 68.91           | 2.26          | 267.92          | 5.60          | 163.97          | 4.23          | --            |
| 05 | Japan                            | 280.47          | 8.61          | 258.14          | 11.49         | 249.98          | 8.21          | 91.71           | 1.92          | 140.18          | 3.61          | -24.22        |
| 06 | Korea South (Korea, Republic of) | 21.77           | 0.67          | 74.53           | 3.32          | 26.17           | 0.86          | 65.53           | 1.37          | 129.59          | 3.34          | 34.39         |
| 07 | Indonesia                        | --              | --            | --              | --            | --              | --            | --              | --            | 114.15          | 2.94          | --            |
| 08 | United States                    | 101.07          | 3.10          | 112.58          | 5.01          | 122.18          | 4.01          | 114.71          | 2.40          | 106.50          | 2.75          | 1.23          |
| 09 | Belgium                          | 134.48          | 4.13          | 126.02          | 5.61          | 62.72           | 2.06          | 141.51          | 2.96          | 100.49          | 2.59          | -4.67         |
| 10 | Pakistan                         | 48.60           | 1.49          | 16.32           | 0.73          | 21.21           | 0.70          | 78.65           | 1.64          | 75.28           | 1.94          | 24.48         |
| 11 | Russian Federation               | 49.06           | 1.51          | --              | --            | 93.02           | 3.06          | 89.10           | 1.86          | 69.96           | 1.80          | --            |
| 12 | Australia                        | 12.29           | 0.38          | 12.00           | 0.53          | 11.20           | 0.37          | 102.09          | 2.13          | 67.01           | 1.73          | 55.33         |
| 13 | Ukraine                          | --              | --            | --              | --            | --              | --            | --              | --            | 63.82           | 1.65          | --            |
| 14 | Italy                            | 18.09           | 0.56          | 18.75           | 0.83          | 51.47           | 1.69          | 44.86           | 0.94          | 52.74           | 1.36          | 30.12         |
| 15 | Saudi Arabia                     | 18.40           | 0.57          | --              | --            | --              | --            | --              | --            | 48.03           | 1.24          | --            |
| 16 | United Arab Emirates             | --              | --            | --              | --            | 9.07            | 0.30          | 48.00           | 1.00          | 47.37           | 1.22          | --            |
| 17 | Netherlands                      | 73.77           | 2.27          | 22.05           | 0.98          | 39.97           | 1.31          | 39.83           | 0.83          | 44.60           | 1.15          | -4.15         |
| 18 | United Kingdom                   | 117.58          | 3.61          | 147.94          | 6.58          | 100.71          | 3.31          | 30.19           | 0.63          | 36.70           | 0.95          | -39.18        |
| 19 | Brazil                           | 9.74            | 0.30          | 8.14            | 0.36          | 23.31           | 0.77          | 27.50           | 0.57          | 25.46           | 0.66          | 31.40         |
| 20 | Malaysia                         | 69.23           | 2.13          | 18.72           | 0.83          | 17.40           | 0.57          | 30.03           | 0.63          | 21.64           | 0.56          | -18.53        |
| 21 | Egypt                            | 22.96           | 0.71          | --              | --            | --              | --            | --              | --            | 21.18           | 0.55          | --            |
| 22 | Thailand                         | 17.51           | 0.54          | --              | --            | --              | --            | --              | --            | 12.48           | 0.32          | --            |
| 23 | Singapore                        | --              | --            | --              | --            | --              | --            | 23.28           | 0.49          | 9.34            | 0.24          | --            |
| 24 | Lebanon                          | --              | --            | --              | --            | --              | --            | --              | 0.00          | 7.49            | 0.19          | --            |
| 25 | Switzerland                      | 190.13          | 5.84          | 16.68           | 0.74          | --              | --            | 6.96            | 0.15          | 6.66            | 0.17          | --            |
| 26 | Malta                            | --              | --            | --              | --            | --              | --            | 6.93            | 0.14          | 6.36            | 0.16          | --            |
| 27 | Sweden                           | 68.61           | 2.11          | 100.19          | 4.46          | 64.42           | 2.12          | 23.84           | 0.50          | 5.99            | 0.15          | -63.13        |
| 28 | Bangladesh                       | --              | --            | --              | --            | --              | --            | --              | --            | 5.68            | 0.15          | --            |
| 29 | India                            | 48.50           | 1.49          | --              | --            | 12.26           | 0.40          | 46.03           | 0.96          | 5.50            | 0.14          | --            |
| 30 | South Africa                     | --              | --            | --              | --            | 5.71            | 0.19          | 29.16           | 0.61          | 3.13            | 0.08          | --            |
| 31 | Maldives                         | 2.24            | 0.07          | --              | --            | --              | --            | --              | --            | 1.65            | 0.04          | --            |
| 32 | Ireland                          | --              | --            | 23.45           | 1.04          | 21.29           | 0.70          | --              | --            | 0.01            | 0.0003        | --            |
| 33 | Canada                           | 88.61           | 2.72          | 3.88            | 0.17          | --              | --            | 2.63            | 0.05          | 0.01            | 0.0003        | --            |
| 34 | Slovenia                         | --              | --            | --              | --            | --              | --            | 121.81          | 2.55          | --              | --            | --            |
| 35 | Poland                           | --              | --            | --              | --            | --              | --            | 40.38           | 0.84          | --              | --            | --            |
| 36 | Morocco                          | 9.99            | 0.31          | 33.27           | 1.48          | 38.32           | 1.26          | 36.39           | 0.76          | --              | --            | --            |
| 37 | Kenya                            | 28.13           | 0.86          | 22.17           | 0.99          | 34.90           | 1.15          | 22.71           | 0.47          | --              | --            | --            |
| 38 | Mexico                           | 22.15           | 0.68          | --              | --            | --              | --            | 22.61           | 0.47          | --              | --            | --            |
| 39 | Kuwait                           | --              | --            | --              | --            | --              | --            | 11.60           | 0.24          | --              | --            | --            |
| 40 | Iran (Islamic Republic of)       | 39.87           | 1.22          | --              | --            | --              | --            | 8.01            | 0.17          | --              | --            | --            |
|    | Others                           | 73.09           | 2.25          | 59.32           | 2.64          | 24.11           | 0.79          | 13.69           | 0.29          | --              | --            | --            |
|    | <b>Total</b>                     | <b>3,255.61</b> | <b>100.00</b> | <b>2,246.85</b> | <b>100.00</b> | <b>3,043.14</b> | <b>100.00</b> | <b>4,782.99</b> | <b>100.00</b> | <b>3,878.43</b> | <b>100.00</b> | <b>11.06</b>  |

-- Export value, % Share is insignificant.

Sources: Sri Lanka Customs / Central Bank of Sri Lanka / Sri Lanka Export Development Board